

Name: _____

Date: _____

Ain't She A Beauty?

1. Calculate the weekly earnings for the following employees who sell cars.

- They each earn a base salary of \$300 per week plus commission as outlined below.

Employee	Weekly Car Sales	5% Commission on First \$20 000 in Weekly Sales	8% Commission on Next \$20 000 in Weekly Sales	12% Commission on Weekly Sales over \$40 000	Base Salary	Total Weekly Earnings [salary plus commissions]
Sam	\$18 567					
Michelle	\$57 813					
Vijay	\$29 450					
Suzie	\$11 440					

2. Describe the effect of increased sales on weekly earnings.

3. Explain why employers would choose to pay their employees using step commission.
